**CSLINDIA I Corporate Presentation** 



### CONSOLIDATED SHIPPING LINE

# LAND, SKY, SEA

Wish Your Freight Could Speak!

Long and Well Established Company

Proven Capability & Track Record

Reliable and dedicated service

Logistics network across the globe

Ethical & Customer – Centric attitude

> Management Expertise

Competitive Pricing Policy

Free Consultancy and Survey

WWW.CSLINDIA.NET





Established in the 90's with the sole purpose of offering global logistics solutions in and out of india, a nation that is unique with its complexities, diversified culture, languages and trade barriers. We could achieve positive results by talking and listening to our customers, creating a resourceful and conducive environment for our staff to learn and grow, carefully selecting our network partners and vendors knowing it's a team work!

CEO

We are mindful of the fact that customers are the heart of our business and they come to us by choice. At CSL, we invest in quality people, train them and make them leaders. All our employees are leaders and our concept of leadership is taking ownership and responsibility.

As team CSL we take pride in our logistics activities and we strive hard to be the best in the trade and be recognized as a quality operator.











### THE COMPANY

With branch offices in Chennai, Kolkata, Mumbai, Delhi, Tuticorin, Coimbatore, Tirupur, Cochin, Hyderabad and Vizag(Vishakhapatnam)







### OUR VALUES

#### **OWNERSHIP INTEGRITY** We support the sense of **TEAM SPIRIT** We believe in conducting ownership and leadership in our business with the We strive to create and sustain a our people by accepting the highest level of integrity conducive working environment responsibility and during our interactions and for our staff and across the board accountability through dealings with our people, through listening, debating, decision making and customers and helping, sharing and participating creativity processes without business partners. as one team. compromising on our values. **ATTITUDE LEADERSHIP** PARTNERSHIP We value enthusiasm, We strongly believe that the We start a relationship with warmth and positive strength of our company is our customers, suppliers attitude which are essential in the quality of our people, and our people based on components to be as such, our management winning a long term successful in a service style is effective leadership partnership and we put industry. practiced by example. sincere efforts to maintain the relationship that goes on and on.





### MILESTONE







	AIR FREIGHT	
SEA-AIR	PROJECT FORWARDING	VALUE ADDITIONS
PACKING & RELOCATION	CUSTOMS CLEARANCE	NVOCC AGENCY HANDLING
	WAREHOUSE	

### VALUE ADDED SERVICES

- Free consultancy and survey for all shipping needs
- Licensed In House customs clearance (CHB)
- IATA Certified Agent
- DGR Certified Staff
- Central accounting system enabling our partners to reconcile accounts through one window
- Consignment tracking & tracing through our website
- Quick and courteous multilingual staff handling every customer under the same benchmark and commitment
- Cargo Insurance







### **OCEAN FREIGHT**



One size fits all theory doesn't work when it comes to Seafreight. Understanding the customer's requirement and offering a cost effective and efficient solution is the job of quality freight forwarder.

#### **OUR OCEAN SERVICES IN A NUTSHELL**

- Service contracts with major global carriers.
- Dedicated export LCL services from all major ports and ICD's in India
- FCL / Break Bulk / RORO services
- Full charters and special equipment handling
- Door to door services to anywhere in the world
- Dangerous goods (IMDG) handling
- Import Services from all continents for both FCL and LCL
- Personal effects and homeward bound solutions





#### **AIR FREIGHT**



Airfreight is all about speed and reliability but it is not necessary that it has to be always at premium costs. With our fast & flexible products, our customers will have the option to choose the right products at the right costs to match their deadlines.

#### **BELOW ARE OUR AIR SOLUTIONS IN A NUTSHELL**

- Holding AWB stocks of major carriers
- Daily direct flights to all airports internationally
- Domestic air express (courier mode) services
- DG handling with IATA qualified staff
- Customized pre and on carriage services
- Having Air Cargo specialist as partners
- Guaranteed on Time Products
- In House Cargo Tracking
- Perishable handling
- Air Charter services





#### LAND TRANSPORTATION



Inland transport is an integral part in the logistics trade and it is a very unorganized sector in India. There are so many middlemen who make the trade expensive and unprofessional. We co-ordinate Inland Freight directly with the customer and the truck owners to optimize the trade.

#### **BELOW ARE OUR AIR SOLUTIONS IN A NUTSHELL**

- Full Truck Loads (FTL) and Less than Full Truck loads (LTL) services
- Cross Border Deliveries throughout India & Nepal
- On time pick up and deliveries
- Complete 3 PL services
- Warehousing facilities for Short and Long Term Storage
- Over dimensional Trucking
- Combined Land, Air, Ocean Services









#### **SEA-AIR**



The concept of this service is 30 – 50% faster than sea freight and 30 – 50% cheaper than airfreight.

This service is purely considered as a money saver especially when the customer has more time on hand than airfreight but less time than by sea freight. The cargo is loaded on an ocean vessel as the first leg and then by air as the second leg. Air-Sea is another mode with similar concept with the difference that the first leg goes by air and the second leg by Sea.





#### **PROJECT FORWARDING & HEAVY LIFTS**



Consolidated Shipping Line, undertakes major projects related to Construction, Industrial, Manufacturing, Marine, Oil and gas. We have the ability and the expertise to handle all project related movements that includes but not limited to,

- Site survey / Feasibility study / Estimation
- Special equipment transport (flat racks, open tops, platforms, tween deck solutions)
- Customs clearance, documentation and special permissions
- Freight negotiation and Multi-modal transport (rail, tug & barge, heavy lift)
- Task scheduling and commitment to time frames
- Heavy lift to trucking, Industrial packing and crating, warehousing, loading
- Full / Part Charter (air charters, time/ voyage charters)









#### **PACKING & RELOCATION**



Homeward bound solutions are one of the most demanding jobs especially when in comes to pleasing the customers. We have a highly trained and experienced packing staff that can work very closely with the requirement and instructions of our customers.

We provide comprehensive door-to-door services for any relocation needs. Starting with a free initial survey and recommendations on the most efficient shipment mode and insurance options to all necessary services including export packing, relocations within India, international re-locations, unpacking, setting up and removal of the debris.





#### **CUSTOMS CLEARANCE**



In keeping pace with the current security demands, complex border controls and local customs compliances, our experienced and customs authorized staff are experts in organizing accurate, timely and efficient services related to all aspects of customs procedures.

We will ensure that the goods are valued and classified properly to avoid customs penalties and advice our customers on customs duty, government relief programs. We make official representations to the concerned authorities on behalf of our customers when needed.





#### **NVOCC AGENCY HANDLING**



In addition to **CSL own unit** ,we are handling half a dozen NVOCC agencies at **Chennai**, **Vishakapatanam**, **Kolkota**, **Mumbai**, **Haldia and Hyderabad**.

We do handle standard dimensional containers and **Over** dimensional cargoes in special equipment's , Open Top, Flat rack, Flat Bed etc.

Our frequent destinations includes Far East, Gulf, Upper Gulf, Iran and Iraq

#### OUR NVOCC AGENTS INCLUDE

- ECON
- JOVIAN
- JUPITER CONTAINER LINE
- CONCORDE CONTAINER LINE
- MODERN GROUP
- SAMUDRA ALLINCE LINE
- UNIPACIFIC





#### FTWZ



FTWZ, or Free Trade Warehousing Zone, is a specialized zone within a nation that offers the necessary infrastructure and amenities for efficient storage, handling, and distribution of goods, ensuring smooth customs clearance

- under the SEZ Act 2005 and is known as the special economic zone.
- Re-export made through FTWZ are exempted from tax and duties, allowing importers to benefit from extended duty deferment periods.
- Importers and exporters can utilize the facility of the FTWZ without having to pay customs duty.
- Customs duty can be paid at different intervals and in lots to clear the cargo.
- Cross-trade cargo and re-export cargo also have the advantage of being able to undergo labeling and alteration.
- If the importer has the original Bill of Lading and all necessary documents in place prior to the arrival of shipment, the container can be moved to the FTWZ for de-stuffing.
- The plug-and-play concept allows stock and sale without payment of any duties and taxes in India, with quality control and sample clearance before full duty payment.
- The FTWZ also allows change of HSN Code through, VAS, and reexport of unsold/damaged/rejected cargo without regulatory challenges.
- Goods that are transported from the Domestic Traffic Area (DTA) to FTWZ are classified as deemed exports.





#### VALUE ADDITIONS AND UNCONVENTIONAL SERVICES

Freight forwarding is all about going that extra mile, being innovative and giving solutions for every situation. We provide value added services such as Cargo Insurance, Exhibition handling and project procurement.



#### WE PROVIDE

Project Procurement

Shippers often question the need to purchase additional cargo insurance! As they assume that their goods are covered fully by the carriers or buyers insurance and hence they are protected - This is not always the case.

In the process of transporting goods, at times cargo could be delayed, lost in transit, stolen or damaged. It is always recommended to take specific cargo Insurance especially to reduce the exposure to financial loss. Carrier's liability is always limited and the liability conditions mostly wont cover the value of goods and the cost of claim. Often it is a time consuming process to prove fault. Moreover it has to be proven in the court of law to get settlement of claims.

Through specific insurance coverage we can offer global comprehensive coverage including partial loss, damages, pilferage, customs duties and taxes. The claims settlement is easy and faster. Through our associate licensed brokers, we offer awealth of experience and competitive rates from the competent insurance markets.







#### VALUE ADDITIONS AND UNCONVENTIONAL SERVICES

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Cargo Insurance

Exhibition Handling

Project Procurement



Exhibition logistics is one of the most sensitive fields and it is the job of a specialist. Most of the exhibitions are meant only for a few days and after the event, goods have to be moved to another venue for another event. Most exhibition sites offer only a small window for delivery and pickup as the venue wont be either ready or it is released for another event. Mostly it's on time delivery and immediate disbursal after the event. Even an hour delay can cause considerable damages to the client and therefore the coordination, planning and execution has to be precise.

We offer full scope on and off site services such as Import freight, Insurance, Temporary customs clearance, On time delivery to show site, Temporary storage, Re-packing and Re-export. We have the experience of handling exhibitions such as Motor shows, Yacht shows, Material and Hardware, Information Technology, Telecom, Industrial, Construction, Power and Energy.









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### CONTACT US

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CONTACT US

## Thank You.

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